

MISE EN SITUATION

Arlo Home Security System



Arlo Pro 2 - Wireless Home Security - \$399

About this item

- 100 percent wire free: Free of power cords and wiring hassles. 1080p HD high quality video with sharper and brighter details
- Activity zones: Highlight areas in your camera's view where you want to receive motion alerts (Available when plugged in and used indoors). Camera range is up to 300 feet line of sight. Wireless coverage is suitable for a typical 2500 square foot residence
- Optional 24/7 Continuous Video Recording: Upgrade to keep nonstop recordings in the cloud (Available when plugged in and used indoors)
- 3 second look back: Capture activity 3 seconds before a triggered event (Available when plugged in and used indoors). Night vision: 850 nm LEDs illuminates up to 25 feet, IR cut off filter
- Works with Amazon Alexa/Echo Show/Fire TV/Google Assistant: View your live video with a simple voice command. Works with IFTTT, Samsung SmartThings, and more
- Arlo Smart adds powerful intelligence to your Arlo cameras. Customize alerts to detect people, specific zones, and contact emergency responders right from your smartphone's lock screen (optional service, includes 1 month trial)

You work as a sales advisor at Best Buy, an electronics store. A customer is hesitating to buy the Arlo wireless home security camera system. Prepare your arguments to reassure and convince him/her and satisfy his/her needs. He/she is worried about:

- Its autonomy
- Its features: connection, compatibility, range, etc.
- Better systems on the market
- The security of his/her home